

BID RESULTS				
CK09MERCER2014-12 TWO OIL-JACKETED HOT POUR CRACK SEALER MELTER APPLICATORS W/AIR COMPRESSOR AND HEATED HOSE FOR TTN AND COUNTY COOPERATIVE SYSTEM				
August 5, 2014				
NUMBER OF BIDDERS	4			
DELIVERY SHALL BE MADE WITHIN SIXTY (60) DAYS OF RECEIPT OF PURCHASE ORDER; DELIVERY TO 300 SCOTCH ROAD, BLDG. 4, WEST TRENTON, NJ 08628; WARRANTY AS STATED IN WARRANTY SPEC				
NAME OF BIDDER	CRAFCO, INC.	LAMA CORPORATION/DBA SEALMASTER PRODUCTS AND SERVICES	H.A. DEHART & SON, INC.	GREEN WAY SALES, INC.
ADDRESS	420 N. ROOSEVELT AVENUE	6853 RUPPSVILLE ROAD	311 CROWN POINT ROAD	277 HILL AVENUE
CITY, STATE, ZIP	CHANDLER, AZ 85226	ALLENTOWN, PA 18106	THOROFARE, NJ 08086	MONTGOMERY, NY 12549
CONTACT	N. THAOMAS KELLY	DARREL R. STEIN	JOSEPH TOMPKINS	CHARLES VANHAASTER
TELEPHONE	602.276.0406	610.530.8788	856.845.2800	845.514.9290
FAX	480.940.0313	610.530.8792	856.845.2461	845.615.1601
E-MAIL	tom.kelly@crafco.com	sealmaster.allentown@verizon.net	jt@hadehart.com	charles.vanhaaster@gmail.com
EXTEND TO COOPERATIVE MEMBERS	YES	YES	YES	YES
INSURANCE REQUIRED FROM VENDOR	SIGNED/ INS REQUIRED IF AWARDED	SIGNED/ INS REQUIRED IF AWARDED	SIGNED/ INS REQUIRED IF AWARDED	SIGNED/ INS REQUIRED IF AWARDED
NEW JERSEY BUSINESS REGISTRATION	YES	YES	YES	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE CERTIFICATION	OK	OK	OK	OK
EXECUTIVE ORDER 98-1	SIGNED AND DATED	SIGNED AND DATED	SIGNED DATED	SIGNED AND DATED
EXHIBIT A	YES	YES QUESTIONS NOT CHECKED	YES	YES
EMPLOYEE INFORMATION CERTIFICATE	CERT#31247 EXPIRES 8.15.16	REQUIRED IF AWARDED	CERT#6591 EXPIRES 2/15/20	REQUIRED IF AWARDED
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED	SIGNED DATED	SIGNED AND DATED
CONTINUITY OF OPERATIONS DURING EMERGENCY	YES	YES	YES	YES
HOLD PRICING BEYOND 60 DAYS	YES	YES	YES	
DELIVERY SHALL BE MADE WITHIN SIXTY (60) DAYS OF RECEIPT OF PURCHASE ORDER	YES	YES	YES	120-160 DAYS A.R.O.
MANUFACTURER CUTOFF	12/31/2014	FRANK TO REVIEW THIS PAGE	NO CUT OFF DATE	DID NOT STATE
TRAINING	YES	YES	YES	YES
WARRANTY	YES	YES	YES	SEE ATTACHED GUIDE
EXCEPTIONS	YES/FRANK TO REVIEW; FORWARD EXCEPTIONS TO FRANK	NONE	NONE	YES/FRANK TO REVIEW; FORWARD EXCEPTIONS TO FRANK
FATAL FLAW				
BRAND /MANUFACTURER	CRAFCO	SEALMASTER	SPAULDING MFG.,INC	STEPP MFG
MODEL NUMBER	45300 SUPER SHOT 250DC	E2765HH TR260DA	260 CSWAC	OJK-275
YEAR	2014	2014	2014	2014
UNIT COST FOR ONE OIL-JACKETED HOT POUR CRACK SEALER MELTER APPLICATOR WITH AIR COMPRESSOR AND HEATED HOSE	\$43,300.00	\$49,894.00	\$55,690.00	\$63,994.00
TOTAL COST FOR TWO UNITS	\$86,600.00	\$99,788.00	\$111,380.00	\$127,988.00

RFP RESULTS		
CC2014-01 ADVERTISING CONCESSION AT THE TRENTON-MERCER AIRPORT		
AUGUST 8, 2014		
NO. OF REPENDENTS:	2	
AWARD ONE YEAR WITH TWO YEAR OPTION		
NAME OF RESPONDENT	POSITIVE SOLUTIONS	HFT MANAGEMENT INC.
ADDRESS	28 STRATTON COURT	18 PLEASANT GROVE ROAD
CITY, STATE, ZIP	ROBBINSVILLE, NJ 08691	LONG VALLEY, NJ 07853
CONTACT	ANDREA E. KELLIHER	CRAIG P. HEARD
TELEPHONE	609 865 5494	908 684 8122
FAX		908 684 8133
E-MAIL	ANDREA@POSITIVESOLUTIONSTEAM.COM	CHEARD@GATEWAY-OUTDOOR.COM
ADDENDUM NO. ONE	SIGNED AND DATED	SIGNED AND DATED
INSURANCE REQUIRED FROM VENDOR	REQUIRED IF AWARDED	REQUIRED IF AWARDED
NEW JERSEY BUSINESS REGISTRATION	OK	OK
STOCKHOLDER DISCLOSURE CERTIFICATION	OK	OK
EXHIBIT A	OK	OK
EMPLOYEE INFORMATION CERTIFICATE	REQUIRED IF AWARDED	REQUIRED IF AWARDED
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED
CONTINUITY OF OPERATIONS DURING EMERGENCY	REFER TO PAGE 33	REFER TO PAGE 33
HOLD PRICING BEYOND 60 DAYS	YES	YES
REFERENCES:	PAGE 34	PAGE 34
SUBCONTRACTORS:	FAST SIGNS, PAGE 35	NONE
TECHNICAL REQUIREMENTS:		
EXPERIENCE	INCLUDED	INCLUDED
BUSINESS, OPERATING AND MARKETING PLAN	INCLUDED	INCLUDED
BUSINESS IDENTITY	INCLUDED	INCLUDED
FINANCIAL PLAN AND PROPOSAL	INCLUDED	CLARIFIED 100K EST. REV ANNUALLY
CONCESSION FEE % PAID TO COUNTY OF MERCER	20%	50%
MINIMUM ANNUAL GUARANTEE	\$50,000.00	\$0.00
ESTIMATED ADVERTISING REVENUE	\$454,410.00	\$100,000.00
EXCEPTIONS	NONE	NONE
FATAL FLAW	NO	NO